

**TITLE:** NEWSLETTERS  
**TERM:** SEPTEMBER 1, 1999 to AUGUST 31, 2000

		PROGRAM B 8 8 1 - S				PROGRAM B 8 8 1 - S				PROGRAM B 8 8 1 - S				
		GRAY GRAPHICS		I. P. I. GRAPHICS		MARLIN GRAPHICS		MCDONALD & EUDY		MCDONALD & EUDY		CURRENT CONTRACTOR:		
		BASIS OF AWARD	Capitol Heights, Maryland	Upper Marlboro, Maryland	Baltimore, Maryland	UNIT RATE COST	UNIT RATE COST	UNIT RATE COST	UNIT RATE COST	UNIT RATE COST	UNIT RATE COST	UNIT RATE COST	UNIT RATE COST	
<b>I</b>	<b>PROGRAM B881-S</b>													
(a)	Films: Trim/ <u>Page-Size film</u> .....per film.....	1452	2.00	2,904.00	4.00	5,808.00	2.00	2,904.00	2.25	3,267.00	2.25	3,267.00	2.25	
(b)	Line.....per line.....per film.....	204	6.00	1,224.00	5.00	1,020.00	5.00	1,020.00	4.00	816.00	5.00	1,020.00	4.00	
(c)	Square-Finish Halftone.....per film.....	204	12.00	2,448.00	8.00	1,632.00	8.00	1,632.00	8.00	1,632.00	10.00	2,040.00	10.00	
(d)	Creaming Borders.....per film.....	12	15.00	180.00	10.00	120.00	15.00	180.00	6.00	72.00	7.00	84.00	84.00	
(e)	Composite Blueprint, Dylux, or similar proofs.....per film/page-size unit.....	276	1.50	414.00	2.00	552.00	1.50	414.00	1.75	483.00	1.75	483.00	1.75	
(f)	Color Key Proofs (3-M or similar) per color...per trim/page-size unit.....	132	6.00	792.00	5.00	660.00	6.00	792.00	5.00	650.00	5.00	660.00	5.00	
<b>II PRINTING AND BINDING:</b>														
(a)	2-Page Product...per page...per film.....													
	<u>Black Ink or Other:</u>													
(1)	MAKEREADY/SETUP.....	156	50.00	7,800.00	40.00	6,240.00	40.00	6,240.00	40.00	6,240.00	40.00	6,240.00	40.00	
(2)	PER 1,000 COPIES.....	1188	8.00	9,504.00	3.50	4,158.00	4.00	4,752.00	4.50	5,346.00	4.00	4,752.00	4.00	
	<u>EACH ADD'L COLOR OF INK:</u>													
(3)	MAKEREADY/SETUP.....	120	40.00	4,800.00	40.00	4,800.00	30.00	3,600.00	40.00	4,800.00	50.00	6,000.00	6,000.00	
(4)	PER 1,000 COPIES.....	672	5.00	3,360.00	1.00	672.00	3.00	2,016.00	4.50	3,024.00	3.50	2,352.00	2,352.00	
(b)	4-or-More Page Product...per page...per film.....													
(1)	MAKEREADY/SETUP.....	1572	12.00	18,864.00	10.00	15,720.00	10.00	15,720.00	8.75	13,755.00	8.75	13,755.00	8.75	
(2)	PER 1,000 COPIES.....	9120	3.00	27,360.00	2.35	21,432.00	2.25	20,520.00	2.50	22,800.00	2.50	22,800.00	2.50	
	<u>Black Ink or Other:</u>													
(3)	MAKEREADY/SETUP.....	660	20.00	13,200.00	14.00	9,240.00	10.00	6,600.00	15.00	9,900.00	13.00	8,580.00	13.00	
(4)	PER 1,000 COPIES.....	3408	3.00	10,224.00	0.50	1,704.00	1.75	5,964.00	2.50	8,520.00	2.00	6,816.00	2.00	
<b>III PAPER: (PER 1,000 LEAVES):</b>														
(a)	100% Recycled White Offset Book 90 gsm (20-lbs).....	2162	10.00	21,620.00	9.25	19,998.50	6.75	14,532.50	6.50	14,053.00	6.50	14,053.00	6.50	
(b)	Colored Writing 75 gsm (20-lbs).....	204	12.00	2,448.00	10.00	2,040.00	9.00	1,836.00	8.25	1,683.00	8.25	1,683.00	8.25	
(c)	White Offset Book 90 gsm (60-lbs).....	2892	7.20	20,822.40	7.10	20,532.20	7.00	20,244.00	7.00	20,244.00	7.00	20,244.00	7.00	
(d)	White Offset Book 105 gsm (70-lbs).....	2076	9.00	18,684.00	9.00	18,684.00	8.25	17,127.00	8.65	17,957.40	8.75	18,165.00	8.75	
(e)	Natural White Imitation Parchment 90 gsm (24-lbs).....	12	25.00	300.00	30.00	360.00	25.00	300.00	35.00	420.00	25.00	300.00	25.00	
<b>IV ADDITIONAL OPERATIONS:</b>														
(a)	Inserting 2-page Product...per 1,000 copies.....	96	30.00	2,880.00	20.00	1,920.00	12.00	1,152.00	15.00	1,440.00	13.00	1,248.00	13.00	
(b)	Additional Folding for 2, 4, and 6-page products...per 1,000 copies.....	672	20.00	13,440.00	8.00	5,376.00	4.00	2,688.00	5.00	3,350.00	5.00	3,360.00	5.00	
(c)	Additional Folding 8 to 18 page products...per 1,000 copies.....	180	30.00	5,400.00	15.00	2,700.00	8.00	1,440.00	9.00	1,620.00	9.00	1,620.00	9.00	
(d)	Seal-O-Matic or similar sealing...per 1,000 copies.....	672	15.00	10,080.00	20.00	13,440.00	16.00	10,732.00	17.00	11,424.00	17.00	11,424.00	17.00	
<b>V PACKING AND DISTRIBUTION:</b>														
(1)	Bulk Shipments (other than mail):													
(a)	Packing & Sealing shipping containers...per container.....	2676	1.00	2,676.00	1.10	2,943.60	1.25	3,345.00	1.00	2,676.00	1.00	2,676.00	1.00	
(2)	Mailings:													
(b)	Affixing Labels on First Class or Bulk Rate single copies /Self Mailer/...per 1,000 labels.....	276	50.00	13,800.00	50.00	13,800.00	50.00	13,800.00	55.00	15,180.00	55.00	15,180.00	55.00	
	CONTRACTOR TOTALS			\$215,224.40		\$175,553.30		\$159,631.50		\$171,372.40		\$168,802.00		
	DISCOUNT			1.00%	\$2,152.24	5.00%	\$8,777.67	1.00%	\$1,596.32	1.00%	\$1,713.72	1.00%	\$1,688.02	
	DISCOUNTED TOTALS				\$213,072.16		\$166,775.63		\$158,035.18		\$169,658.68		\$167,113.98	
	AWARDED													